



U N I V E R S I T Y O F  
**SOUTH CAROLINA**

AMENDMENT NO.1

**TO: ALL VENDORS**

**FROM: William (Dennis) Gallman**

**SUBJECT: USC-IFB-3434-DG/ Furnish, Deliver & Install Exercise Equipment**

**OPENING DATE AND TIME AND AWARD DATE: No Change**

**DATE: February 14, 2019**

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This Amendment No. 1 modifies the IFB only in the manner and to the extent as stated herein.

**ITEM ONE: CLARIFICATIONS TO QUESTIONS PRESENTED BY VARIOUS VENDORS**

1. **Question:** Will the University accept alternate brands?

**Answer-** We will accept an alternate brand if the contractor bid meets or exceeds specifications in the solicitation

2. **Question:** Precor has been offering custom wrapped weight shrouds for a few years now as a "bid buster" feature. Are there any other manufacturers offering custom wrapped shrouds at this time? In order promote competition; would the University accept standard weight shrouds without custom branding?

**Answer-** Several equipment companies offer custom shrouds and there are many schools that have used custom shrouds to enhance their brand and school awareness. This is a trend over the last couple of years in the university fitness center. Our goal is to stay ahead of the trends, and major Universities. In addition, many other schools that already have moved to customized shrouds will put us at the forefront of this fitness trend.

- 3 **Question:** Is it mandatory to offer a trade allowance for the used equipment?

**Answer-** This is a vital component to the project. We are replacing older machines and would require the winning bid to be able to extract the old and bring in the new at the same time in order to minimize the inconvenience for our patrons.

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BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT NO. 1 IN THE SPACE PROVIDED BELOW AND RETURN IT **WITH THEIR BID RESPONSE**. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

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Authorized Signature

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Firm

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Date

